

Add a Team

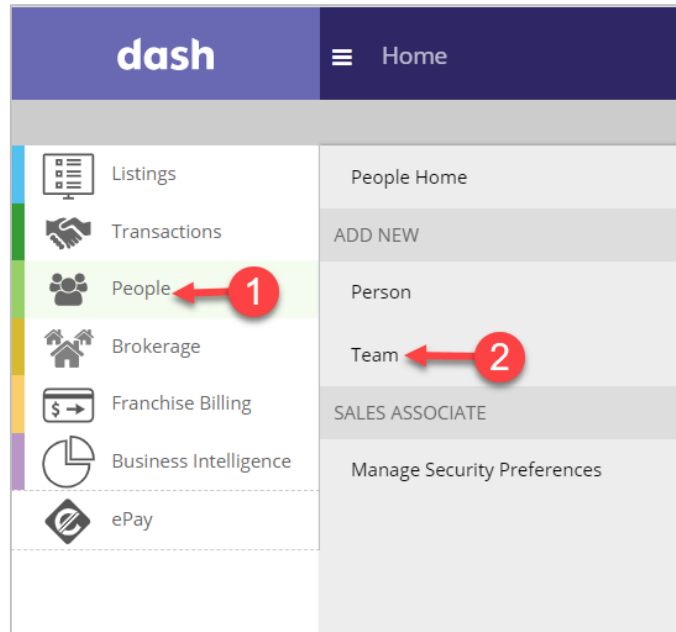
Sometimes, two or more sales associates may decide to work together exclusively rather than independently. You can create a team in dash to accommodate this.

NOTE 1: In order for a team to be created, the agents must work together **100%** of the time. Teams may **only** be added or updated during your brand's eligibility period.

NOTE 2: Team enrollments via dash is opened annually, 2/1 – 6/30. Outside of this time period, teams cannot be added or updated in dash, however, you can still submit your team updates or team enrollments by completing the appropriate form. Forms can be found on 21Online > Menu > Productivity Hub > Award Forms & Criteria.

Follow the instructions below for Adding A Team. Fields marked with an asterisk (*) are mandatory.

1. Click **People** on the left navigation menu
2. Click **Team**.



The **Add Team** → **Essentials** screen displays.

Complete the Team Details on the screen. Some of the information you will be required to provide include:

3. **Team Type:** Click the dropdown list to select the team type.
Note: Although not required, enter your **Team Name**, if available.
4. **Active Date:** Team activation date in dash.
5. **Team Members:** Type team members' names in the Sales Associate Name field and select from the results list.
6. **Member Since Date:** Enter when each member joined the team.
7. **Sequence:** Click between the number and Sales Associate's name to drag and drop team members to preferred positioning, for marketing order and display preference on external websites.

Note: Designate the **Team Rep** by clicking the radio button next to the person's name.

8. To add a team member, click **+** next to the name.
9. To delete a team member, click **"x"** next to the name.

The screenshot shows the 'Add Team' form with the following fields and callouts:

- 3:** Points to the 'TEAM TYPE' dropdown menu, which is currently set to 'Associate'.
- 4:** Points to the 'ACTIVE DATE' field, which contains '02/15/2021' and a calendar icon.
- 5:** Points to the 'SALES ASSOCIATE NAME' field, which contains '4468 - Agent Sundra'.
- 6:** Points to the 'MEMBER SINCE DATE' field, which contains '02/15/2021' and a calendar icon.
- 7:** Points to the 'SEQUENCE' field, which contains the number '1'.
- 8:** Points to the '+' icon next to the '4468 - Agent Sundra' entry.
- 9:** Points to the 'x' icon next to the '4468 - Agent Sundra' entry.

The form also includes a 'TEAM NAME' field, a 'LANGUAGE' dropdown (set to 'English'), and a table for 'TEAM MEMBERS' with columns for 'SEQUENCE', 'SALES ASSOCIATE NAME', 'TEAM REP', 'MEMBER SINCE DATE', and 'MEMBER DEACTIVATION DATE'. A yellow instruction box says: 'Drag and Drop any Team Member Name to the desired ordering sequence.'

In the **Contact Details** section enter the following information for the team...

- 10. Team **Email**
- 11. Team **Phone Number**
- 12. **Website & Social Media Sites**: Enter **Website URL**, select the website **Type** and **Language** from the drop-down list.

13. To add multiple sites, click **+**.

CONTACT DETAILS

| EMAIL | ADDRESS | TYPE | |
|------------------------------|---------------------------------|--------------|----------|
| 10 | <input type="text"/> | Business | + |
| PHONE | NUMBER | TYPE | |
| 11 | <input type="text"/> | -- SELECT -- | X |
| WEBSITE & SOCIAL MEDIA SITES | WEBSITE URL | TYPE | LANGUAGE |
| 12 | https://www.facebook.com/myteam | Facebook | English |
| | | | X + |

In the **Remarks** section:

- 14. Select the **Remarks Type** and **Language** from the dropdown lists.
- 15. Enter the description for the remarks type. You can also format the message using the available formatting tools.
- 16. Click **Apply** to save the information.
- 17. Click **Media** to go to the Media tab and add team photos.

REMARKS

REMARKS TYPE * Team Profile

LANGUAGE * English

4000 characters remaining

B I U [List Icons]

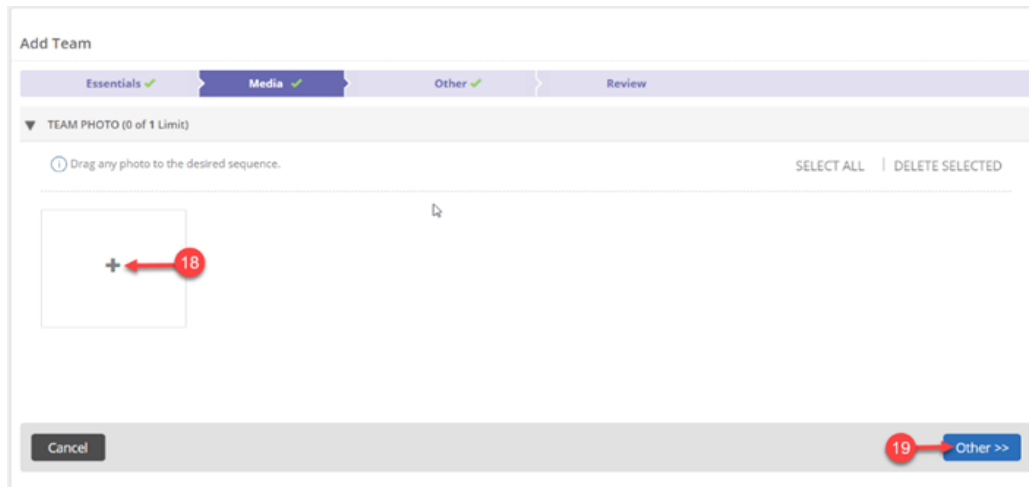
15

Apply 16

Cancel 17 Media >>

The **Add Team** → **Media** screen displays.

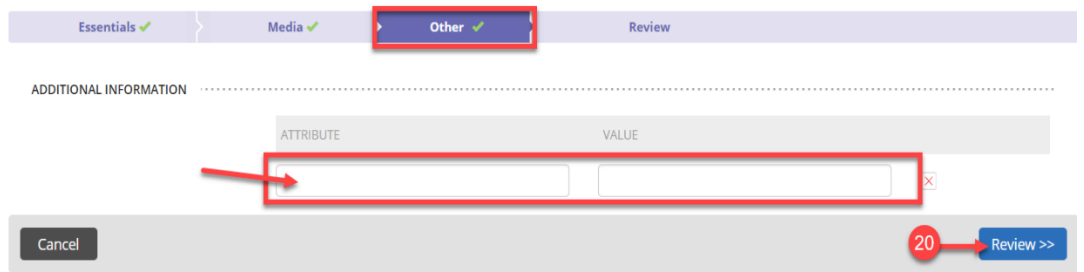
- 18. Click + to located and upload a **Team Photo** from your computer.
- 19. Click **Other** to move on.



The **Add Team** → **Other** screen...

If applicable, enter any Additional Information such as Team Custom or System attributes. Data entered in this section will allow broker and back office tools to send data to dash.

- 20. Click **Review** to go to the Review tab and check the information you entered.



The **Add Team** → **Review** screen...

21. Review the information you have entered. If you need to make an edit, click on the section tab or click the edit pencil.

22. Once you have completed your review, click **Finish** to save the team information.

Essentials ✓
Media ✓
Other ✓
Review

▼ Essentials
21
✎

TEAM DETAILS

| | | | |
|-----------|---------------------------|----------|--------------|
| TEAM TYPE | TEAM NAME | LANGUAGE | ACTIVE DATE |
| Associate | Million Dollar Rock Stars | English | Feb 15, 2021 |

TEAM MEMBERS

| SEQUENCE | SALES ASSOCIATE NAME | TEAM REP | MEMBER SINCE DATE | MEMBER DEACTIVATION DATE |
|----------|----------------------|----------|-------------------|--------------------------|
| 1 | 4468 - Agent Sundra | ✓ | Feb 15, 2021 | |
| 2 | 14279 - Mary Jones | | Feb 15, 2021 | |
| 3 | 4463 - Tom Milless | | Feb 15, 2021 | |

CONTACT DETAILS

| | |
|-------|----------|
| EMAIL | TYPE |
| | Business |
| PHONE | TYPE |
| | |

WEBSITE & SOCIAL MEDIA SITES

| | | |
|---------------------------------|----------|----------|
| WEBSITE URL | TYPE | LANGUAGE |
| https://www.facebook.com/myteam | Facebook | English |

REMARKS

| LANGUAGE | REMARK TYPE | REMARK |
|----------|--------------|--|
| English | Team Profile | The best and most successful Team in the North West. |

▼ Media
✎

TEAM PHOTO

0 of 1 Limit

▼ Other
✎

ADDITIONAL INFORMATION

| ATTRIBUTE NAME | VALUE |
|----------------|-------|
| | |

Cancel
FINISH

A confirmation displays letting you know that the team you just entered has been saved.

ADD A TEAM



Team has been saved

Team Name: Million Dollar Rock Stars (Team ID: 0190)

MORE ACTIONS



Print this record



Add another team



Go to People Home Page



View this Team